

WEST VIRGINIA DIVISION OF NATURAL RESOURCES
 Wildlife Resources-GPS Wildlife Collars
 Exhibit A - PRICING PAGE

Item Number	Quantity	Unit	Description	Unit Price	Extended Cost	Total Amount
3.1.1	200	Each	GPS Wildlife Collar	\$ 2,100.00	\$ 420,000.00 x 200	\$ 420,000.00
3.1.2	7,200	Month	Flat Monthly Transmission Charge Per Collar	N/A	N/A	N/A
TOTAL BID:						\$ 420,000.00

Note: all items are to be F.O.B. destination. Freight or delivery charges must be included in the unit cost

Vendor Representative: Thomas Garin

Signed: [Signature]

Date: 10/20/20



State of West Virginia
Agency Request for Quote
Miscellaneous

Proc Folder: 789722			Reason for Modification:
Doc Description: Wildlife Resources-GPS Wildlife Collars			
Proc Type: Agency Purchase Order			
Date Issued	Solicitation Closes	Solicitation No	Version
2020-10-05	2020-10-22 13:30	ARFQ 0310 DNR2100000017	1

BID RECEIVING LOCATION

BID RESPONSE
DIVISION OF NATURAL RESOURCES
PROPERTY & PROCUREMENT OFFICE
124 4TH AVE
SOUTH CHARLESTON WV 25303-1228
JS

VENDOR

Vendor Customer Code:
Vendor Name : *ATS, INC*
Address : *470 1st AVE NW*
Street : *470 1st AVE NW*
City : *Isanti*
State : *MN* Country : *USA* Zip : *55040*
Principal Contact : *Thomas Garin*
Vendor Contact Phone: *763.444.7602* Extension:

FOR INFORMATION CONTACT THE BUYER

James H Adkins
304) 558-3397
james.h.adkins@wv.gov

Vendor
Signature X

FEIN#

41-1399189

DATE

10/20/2020

All offers subject to all terms and conditions contained in this solicitation

MAINTENANCE BOND: The apparent successful Vendor shall provide a two (2) year maintenance bond covering the roofing system. The maintenance bond must be issued and delivered to the Property and Procurement Office prior to Contract award.

LICENSE(S) / CERTIFICATIONS / PERMITS: In addition to anything required under the Section entitled Licensing, of the General Terms and Conditions, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits prior to Contract award, in a form acceptable to the Property and Procurement Office.

The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications prior to Contract award regardless of whether or not that requirement is listed above.

8. INSURANCE: The apparent successful Vendor shall furnish proof of the insurance identified by a checkmark below prior to Contract award. Subsequent to contract award, and prior to the insurance expiration date, Vendor shall provide the Agency with proof that the insurance mandated herein has been continued. Vendor must also provide Agency with immediate notice of any changes in its insurance policies mandated herein, including but not limited to, policy cancelation, policy reduction, or change in insurers. The insurance coverages identified below must be maintained throughout the life of this contract. The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether or not that insurance requirement is listed in this section.

Vendor must maintain:

N/A

Commercial General Liability Insurance in at least an amount of: _____

Automobile Liability Insurance in at least an amount of: _____

Professional/Malpractice/Errors and Omission Insurance in at least an amount of: _____

Commercial Crime and Third-Party Fidelity Insurance in an amount of: _____

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Thomas Garin, Sales Consultant
(Name, Title)

Thomas Garin, Sales Consultant
(Printed Name and Title)

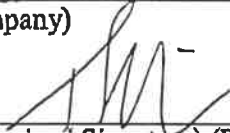
470 1st Ave NW, Sarti, MN 55040
(Address)

763.444.7602
(Phone Number) / (Fax Number)

tgarin@atstrack.com
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

ATS, INC
(Company)

 Sales Consultant
(Authorized Signature) (Representative Name, Title)

Thomas Garin Sales Consultant
(Printed Name and Title of Authorized Representative)

10/20/20
(Date)

763.444-7602
(Phone Number) (Fax Number)

REQUEST FOR QUOTATION
West Virginia Division of Natural Resources-Wildlife Research Section
One Time Purchase Contract for GPS Wildlife Collars

SPECIFICATIONS

1. PURPOSE AND SCOPE: The West Virginia Division of Natural Resources is soliciting bids to establish a contract for the one-time purchase of GPS Wildlife Collar.

2. DEFINITIONS: The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.

2.1 "Contract Item" means the item(s) that will be sold under this contract as more fully described by these specifications.

2.2 "Pricing Page" means the pages attached as Exhibit A, upon which Vendor should list its proposed price for the Contract Items.

2.3 "Solicitation" means the official notice of an opportunity to supply the State with goods or services that is published by the West Virginia Division of Natural Resources.

3. GENERAL REQUIREMENTS:

3.1 Mandatory Contract Item Requirements: Contract Item must meet or exceed the mandatory requirements listed below.

3.1.1 GPS Wildlife Collar

3.1.1.1 Collar must be Global Positioning System and Iridium capable; *YES*

3.1.1.2 Collar must weight no more than 1,600 grams; *YES*

3.1.1.3 Collar must be equipped with mortality sensor with notification via text or email; *YES*

3.1.1.4 Collar must be able to be equipped with a drop off remotely via website activation; *YES*

3.1.1.5 Collar must be capable to programming fixed time intervals for sampling rates; *YES*

3.1.1.6 Collar must be capable of having scheduled fix time remotely changed. *YES*

REQUEST FOR QUOTATION
West Virginia Division of Natural Resources-Wildlife Research Section
One Time Purchase Contract for GPS Wildlife Collars

3.1.1.7 Collar must be equipped with an activity sensor; **YES**

3.1.1.8 Collar must be able to transmit animal location data at least once a week, with up to 5 locations per day; **YES**

3.1.1.9 Collar must be able to be equipped with an elastic expandable insert; **YES - NOT guaranteed for specific date to expand - Animal**

3.1.1.10 Collar must have a minimum life expectancy of 3 years from deployment with the following parameters: A minimum of three and maximum of five (3-5) fixes per day, **YES** *Dependent*

3.1.1.11 Collar must transmit GPS points a minimum of one time per 24 hours. **YES**

3.1.1.12 Collar must be VHF active for a minimum five (5) hours per day; **YES**

3.1.1.13 Collar must have VHF Beacon in the 150.000-151.999 MHz range; **YES**

3.1.1.14 Vendor must provide a Windows® based collar communication software able to communicate with the collar remotely to change fix schedule and drop off parameters. **YES**

3.1.2 Cellular Access

3.1.2.1 Vendor must charge a flat rate monthly transmission fee per collar for 36 months upon collar activation. Monthly transmission fee per collar includes daily transmission of GPS locations.

NO Monthly Fees. 1st year & subsequent years

4. CONTRACT AWARD:

data included in collar cost

4.1 Contract Award: The Contract is intended to provide the West Virginia Division of Natural Resources with a purchase price for the Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items

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meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

4.2 Pricing Page: Vendor should complete the Pricing Page by including price per line item that includes shipping and or delivery fees. Vendor should complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified.

5. PAYMENT:

5.1 Payment: Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

6. DELIVERY AND RETURN:

*DELIVERY EARLIEST TIMEFRAME
by 2021*

6.1 Shipment and Delivery: Vendor shall deliver half of the Contract Items within 60 working days and the other half of the Contract Items within 90-120 working days after receiving a purchase order or notice to proceed. Contract Items must be delivered to Agency listed below:

WVDNR Elkins Operational Center
738 Ward Road
Elkins, WV 26241

6.2 Late Delivery: The Agency placing the order under this Contract must be notified in writing if the shipment of the Contract Items will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the Contract, and/or obtaining the Contract Items from a third party.

Any Section seeking to obtain the Contract Items from a third party under this provision must first obtain approval of the West Virginia Division of Natural Resources' Chief Procurement Officer.

6.3 Delivery Payment/Risk of Loss: Vendor shall deliver the Contract Items F.O.B. destination to the Agency's location.

6.4 Return of Unacceptable Items: If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the



ADVANCED TELEMETRY SYSTEMS

470 FIRST AVE N • BOX 398 • ISANTI, MN 55040

763-444-9267 • 763-444-9384 fax

email:sales@atstrack.com • www.atstrack.com

FAX COVER SHEET

Date: 10/20/20_____ **Total of 9__pag** (including cover sheet)

To: Mr. Jamie Adkins

Fax#: 304-558-2165

From: Tom Garin **Phone#:** 763-444-7602

Email: tgarin@atstrack.com

Sealed Bid:

Buyer: Mr. Jamie Adkins

Solicitation Number: ARFQDNR21*17

Solicitation Closing Date: 10/22/2020

Solicitation Closing Time: 1:30 pm ET