	State of West Virginia Agency Request for Quote Miscellaneous
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Proc Folder: 838647 Doc Description: Parks: Wireless People Counting System for Gift Shops Proc Type: Agency Purchase Order			Reason for Modification:
Date Issued 2021-02-10	Solicitation Closes 2021-02-24 13:30	Solicitation No ARFQ 0310 DNR2100000054	

BID RECEIVING LOCATION

BID RESPONSE
 DIVISION OF NATURAL RESOURCES
 PROPERTY & PROCUREMENT OFFICE
 324 4TH AVE
 SOUTH CHARLESTON WV 25303-1228
 US

VENDOR

Vendor Customer Code: 000000161654
 Vendor Name : Traf-Sys Inc.
 Address : 190
 Street : Industry Drive, RIDC Park West
 City : Pittsburgh
 State : Pennsylvania Country : USA Zip : 15275
 Principal Contact : Chistopher Wadsworth
 Vendor Contact Phone: (412) 428-0098 Extension:

FOR INFORMATION CONTACT THE BUYER
 James H Adkins
 (304) 558-3397
 jamie.h.adkins@wv.gov

Vendor Signature X	FEIN# 25-1886302	DATE
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All offers subject to all terms and condltions contained in this solicitation

The West Virginia Division of Natural Resources is soliciting bids to establish a contract for the one-time purchase of Wireless People Counting System that provides pedestrian traffic data for gift shops to be delivered to West Virginia State Parks and Forests.

INVOICE TO		SHIP TO	
DIVISION OF NATURAL RESOURCES WEST VIRGINIA STATE PARKS 324 4TH AVE SOUTH CHARLESTON WV 25303-1228 US		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	3.1.7 Sensor-3D Vision Counting Technology- Interior or equal	22.00000	EA		

Comm Code	Manufacturer	Specification	Model #
41111900			

Extended Description:
 Price must include units being delivered as per 3.1.7.5 Park specifications and subsequent address listed on Attachment A.

INVOICE TO		SHIP TO	
DIVISION OF NATURAL RESOURCES WEST VIRGINIA STATE PARKS 324 4TH AVE SOUTH CHARLESTON WV 25303-1228 US		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	3.1.8 Sensor-3D Vision Counting Technology- Exterior or equal	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
41111900			

Extended Description:
 Price must include unit being delivered as per 3.1.8.6 Park specification and subsequent address listed on Attachment A.

INVOICE TO		SHIP TO	
DIVISION OF NATURAL RESOURCES WEST VIRGINIA STATE PARKS 324 4TH AVE SOUTH CHARLESTON WV 25303-1228 US		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	3.1.9 Sensor with Wireless on LCD Display or equal	33.00000	EA		

Comm Code	Manufacturer	Specification	Model #
41111900			

Extended Description:

Price must include units being delivered as per 3.1.9.6 Park specifications and subsequent address listed on Attachment A.

INVOICE TO		SHIP TO	
DIVISION OF NATURAL RESOURCES WEST VIRGINIA STATE PARKS 324 4TH AVE SOUTH CHARLESTON WV 25303-1228 US		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER No City WV 99999 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	3.2 Data Access Subscription	1.00000	YR		

Comm Code	Manufacturer	Specification	Model #
83121600			

Extended Description:

Cloud-Based data access Subscription

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Technical Questions Due 9:00 a.m. ET	2021-02-17

	Document Phase	Document Description	Page 4
DNR2100000054	FINAL	Parks: Wireless People Counting System for Gift Shops	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



West Virginia Division of Natural Resources

INSTRUCTIONS TO VENDORS & AGENCY TERMS AND CONDITIONS

INSTRUCTIONS

1. REVIEW DOCUMENTS THOROUGHLY: The attached documents contain a solicitation for bids. Please read these instructions and all documents attached in their entirety. These instructions provide critical information about requirements that if overlooked could lead to disqualification of a Vendor's bid. All bids must be submitted in accordance with the provisions contained in these instructions and the Solicitation. Failure to do so may result in disqualification of a Vendor's bid.

2. MANDATORY TERMS: The Solicitation may contain mandatory provisions identified by the use of the words "must," "will," and "shall" which identify a mandatory item or requirement. Failure to comply with a mandatory term in the Solicitation will result in bid disqualification.

3. PREBID MEETING: The item identified below shall apply to this Solicitation.

A pre-bid meeting will not be held prior to bid opening.

A **NON-MANDATORY** pre-bid meeting will be held at the following place and time:

A **MANDATORY** pre-bid meeting will be held at the following place and time:

All Vendors submitting a bid must attend the mandatory pre-bid meeting. Failure to attend the mandatory pre-bid meeting shall result in disqualification of the Vendor's bid. No one person attending the pre-bid meeting may represent more than one Vendor.

An attendance sheet provided at the pre-bid meeting shall serve as the official document verifying attendance. The State will not accept any other form of proof or documentation to verify attendance. Any person attending the pre-bid meeting on behalf of a Vendor must list on the attendance sheet his or her name and the name of the Vendor he or she is representing.

Additionally, the person attending the pre-bid meeting should include the Vendor's e-mail address, phone number, and Fax number on the attendance sheet. It is the Vendor's responsibility to locate the attendance sheet and provide the required information. Failure to complete the attendance sheet as required may result in disqualification of Vendor's bid.

All Vendors should arrive prior to the starting time for the pre-bid. Vendors who arrive after the starting time but prior to the end of the pre-bid will be permitted to sign in, but are charged with knowing all matters discussed at the pre-bid.

Questions submitted at least five (5) business days prior to a scheduled pre-bid will be discussed at the pre-bid meeting if possible. Any discussions or answers to questions at the pre-bid meeting are preliminary in nature and are non-binding. Official and binding answers to questions will be published in a written addendum to the Solicitation prior to bid opening.

4. VENDOR QUESTION DEADLINE: Vendors may submit questions relating to this Solicitation to the Property and Procurement Office. Questions must be submitted in writing. All questions must be submitted on or before the date listed below and to the address listed below in order to be considered. A written response will be published in a Solicitation addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this Solicitation are preliminary in nature and are nonbinding.

Submitted e-mails should have solicitation number in the subject line.

Question Submission Deadline: Wednesday, FEBRUARY 17, 2021 at 9:00 a.m. ET

Submit Questions to: West Virginia Division of Natural Resources
Property and Procurement Office
Attention: Mr. Jamie Adkins
South Charleston, WV 25303
Fax: (304) 558-2165
Email: jamie.h.adkins@wv.gov

5. VERBAL COMMUNICATION: Any verbal communication between the Vendor and any State personnel is not binding, including verbal communication at the mandatory pre-bid conference. Only information issued in writing and added to the Solicitation by an official written addendum by the Property and Procurement Office is binding.

6. BID SUBMISSION: All bids must be submitted electronically through wvOASIS or signed and delivered by the Vendor to the Property and Procurement Office at the address listed below on or before the date and time of the bid opening. Any bid received by the Property and Procurement Office is considered to be in the possession of the Office and will not be returned for any reason. Acceptable delivery methods include electronic submission via wvOASIS, hand delivery, delivery by courier, or facsimile.

The bid delivery address is:

West Virginia Division of Natural Resources
Property and Procurement Office
324 4th Avenue
South Charleston, WV 25303

A bid that is not submitted electronically through wvOASIS should contain the information listed below on the face of the envelope or the bid may be rejected by the West Virginia Division of Natural Resources.:

SEALED BID:

BUYER: Mr. Jamie Adkins

SOLICITATION NUMBER: ARFQ DNR21*54

BID CLOSING DATE: Wednesday, FEBRUARY 24, 2021

BIDCLOSING TIME: 1:30 p.m. ET

FAX NUMBER: 304-558-2165

The Property and Procurement Office may prohibit the submission of bids electronically through wvOASIS at its sole discretion. Such a prohibition will be contained and communicated in the wvOASIS system resulting in the Vendor's inability to submit bids through wvOASIS. Submission of a response to an Expression of Interest or Request for Proposal is not permitted in wvOASIS.

For Agency Request for Proposal ("ARFP") Responses Only: In the event that Vendor is responding to a request for proposal, the Vendor shall submit one original technical and one original cost proposal plus _____ convenience copies of each to the Property and Procurement Office at the address shown above. Additionally, the Vendor should identify the bid type as either a technical or cost proposal on the face of each bid envelope submitted in response to a request for proposal as follows:

BID TYPE:

Technical

Cost

7. BID OPENING: Bids submitted in response to this Solicitation will be opened at the location identified below on the date and time listed below. Delivery of a bid after the bid opening date and time will result in bid disqualification. For purposes of this Solicitation, a bid is considered delivered when confirmation of delivery is provided by wvOASIS (in the case of electronic submission) or when the bid is time stamped by the official Property and Procurement Office time clock (in the case of hand delivery).

Bid Opening Date and Time: Wednesday, FEBRUARY 24, 2021 @ 1:30 p.m. ET

Bid Opening Location:
West Virginia Division of Natural Resources
Property and Procurement Office
324 4th Avenue
South Charleston, WV 25303

8. ADDENDUM ACKNOWLEDGEMENT: Changes or revisions to this Solicitation will be made by an official written addendum issued by the Property and Procurement Office. Vendor should acknowledge receipt of all addenda issued with this Solicitation by completing an Addendum Acknowledgment Form, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

9. BID FORMATTING: Vendor should type or electronically enter the information onto its bid to prevent errors in the evaluation. Failure to type or electronically enter the information may result in bid disqualification.

10. ALTERNATE MODEL OR BRAND: Unless the box below is checked, any model, brand, or specification listed in this Solicitation establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand should clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the equality of the alternate items. Failure to provide information for alternate items may be grounds for rejection of a Vendor's bid.

This solicitation is based upon a standardized commodity established under W. Va. Code §5A-3-61. Vendors are expected to bid the standardized commodity identified. Failure to bid the standardized commodity will result in your firm's bid being rejected.

11. EXCEPTIONS AND CLARIFICATIONS: The Solicitation contains the specifications that shall form the basis of a contractual agreement. Vendor shall clearly mark any exceptions, clarifications, or other proposed modifications in its bid. Exceptions to, clarifications of, or

modifications of a requirement or term and condition of the Solicitation may result in bid disqualification.

12. COMMUNICATION LIMITATIONS: In accordance with West Virginia Division of Natural Resources Series IV Purchasing Guidelines and Procedures §6.6, communication with the State of West Virginia or any of its employees regarding this Solicitation during the solicitation, bid, evaluation or award periods, except through the Property and Procurement Office, is strictly prohibited without prior Property and Procurement Office approval. Property and Procurement Office approval for such communication is implied for all agency delegated and exempt purchases.

13. REGISTRATION: Prior to Contract award, the apparent successful Vendor must be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee, if applicable.

14. UNIT PRICE: Unit prices shall prevail in cases of a discrepancy in the Vendor's bid.

15. PREFERENCE: Vendor Preference may be requested in purchases of motor vehicles or construction and maintenance equipment and machinery used in highway and other infrastructure projects. Any request for preference must be submitted in writing with the bid, must specifically identify the preference requested with reference to the applicable subsection of West Virginia Code §5A-3-37, and should include with the bid any information necessary to evaluate and confirm the applicability of the requested preference. A request form to help facilitate the request can be found at: <http://www.state.wv.us/admin/purchase/vrc/Venpref.pdf>.

15A. RECIPROCAL PREFERENCE: The State of West Virginia applies a reciprocal preference to all solicitations for commodities and printing in accordance with the W. Va. Code §5A-3-37(b). In effect, non-resident vendors receiving a preference in their home states will see that same preference granted to West Virginia resident vendors bidding against them in West Virginia. A request form to help facilitate the request can be found at : <http://www.state.wv.us/admin/purchase/vrc/Venpref/pdf>.

16. SMALL, WOMEN-OWNED, OR MINORITY-OWNED BUSINESSES: For any solicitations publicly advertised for bid, in accordance with W. Va. Code §5A-3-37(a)(7) and W. Va. Code R. § 148-22-9, any non-resident vendor certified as a small, women-owned, or minority owned business under W. Va. Code R. § 148-22-9 shall be provided the same preference made available to any resident vendor. Any non-resident small, women-owned, or minority-owned business must identify itself as such in writing, must submit that writing to the Property and Procurement Office with its bid, and must be properly certified under W. Va. Code R. § 148-22-9 prior to contract award to receive the preferences made available to resident vendors. Preference for a non-resident small, women-owned, or minority owned business shall be applied in accordance with W. Va. Code R. § 148-22-9.

17. WAIVER OF MINOR IRREGULARITIES: The Chief Procurement Officer reserves the right to waive minor irregularities in bids or specifications in accordance with West Virginia Division of Natural Resources Series IV Purchasing Guidelines and Procedures § 4.1.g.

18. ELECTRONIC FILE ACCESS RESTRICTIONS: Vendor must ensure that its submission in wvOASIS can be accessed and viewed by the Property and Procurement Office staff immediately upon bid opening. The Property and Procurement Office will consider any file that cannot be immediately accessed and viewed at the time of the bid opening (such as, encrypted files, password protected files, or incompatible files) to be blank or incomplete as context requires and are therefore unacceptable. A vendor will not be permitted to unencrypt files, remove password protections, or resubmit documents after bid opening to make a file viewable if those documents are required with the bid. A Vendor may be required to provide document passwords or remove access restrictions to allow the Property and Procurement Office to print or electronically save documents provided that those documents are viewable by the Property and Procurement Office prior to obtaining the password or removing the access restriction.

19. NON-RESPONSIBLE: The Chief Procurement Officer reserves the right to reject the bid of any vendor as Non-Responsible in accordance with West Virginia Division of Natural Resources Series IV Purchasing Guidelines and Procedures §5.5.a., when the Chief Procurement Officer determines that the vendor submitting the bid does not have the capability to fully perform, or lacks the integrity and reliability to assure good-faith performance.

20. ACCEPTANCE/REJECTION: The Agency may accept or reject any bid in whole, or in part in accordance with West Virginia Division of Natural Resources Series IV Purchasing Guidelines and Procedures §4.1. f. and §6.4. b.

21. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of W. Va. Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act W. Va. Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET(S), OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Property and Procurement Office constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Property and Procurement Office will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by W. Va. Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

22. INTERESTED PARTY DISCLOSURE: West Virginia Code § 6D-1-2 requires that the vendor submit to the Purchasing Division a disclosure of interested parties to the contract for all contracts with an actual or estimated value of at least \$1 Million. That disclosure must occur on the form prescribed and approved by the WV Ethics Commission prior to contract award. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. This requirement does not apply to publicly traded companies listed on a national or international stock exchange. A more detailed definition of interested parties can be obtained from the form referenced above.

23. WITH THE BID REQUIREMENTS: In instances where these specifications require documentation or other information with the bid, and a vendor fails to provide it with the bid, the Director of the Purchasing Division reserves the right to request those items after bid opening and prior to contract award pursuant to the authority to waive minor irregularities in bids or specifications under W. Va. CSR § 148-1-4.6. This authority does not apply to instances where state law mandates receipt with the bid.

AGENCY TERMS & CONDITIONS

1. **CONTRACTUAL AGREEMENT:** Issuance of an Award Document signed by the Chief Procurement Officer, or his or her designee, and approved as to form by the Attorney General's office constitutes acceptance of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.

2. **DEFINITIONS:** As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.

- a. **"Agency"** means the West Virginia Division of Natural Resources.
- b. **"Bid"** or **"Proposal"** means a vendor's submitted response to a solicitation.
- c. **"Contract"** means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.
- d. **"Chief Procurement Officer"** means the Chief Procurement Officer of the West Virginia Division of Natural Resources or anyone that the Chief Procurement Officer has designated to perform a specific task or function.
- e. **"Property and Procurement Office"** means the unit within the West Virginia Division of Natural Resources' Administration Section headed by the Chief Procurement Officer and its personnel.
- f. **"Director of the Purchasing Division"** means the Director of the West Virginia Department of Administration, Purchasing Division.
- g. **"Award Document"** means the document signed by the Agency and the Property and Procurement Office and approved as to form by the Attorney General that identifies the Vendor as the contract holder.
- h. **"Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Property and Procurement Office.
- i. **"State"** means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.
- j. **"Vendor"** or **"Vendors"** means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

- k. "Will", "Shall" and "Must" identifies a mandatory item or requirement that is the duty, obligation, or requirement imposed is mandatory as opposed to being directory or permissive.

3. CONTRACT TERM; RENEWAL; EXTENSION: The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

Term Contract

Initial Contract Term: This Contract becomes effective on _____ and extends for a period of _____ year(s).

Renewal Term: This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Property and Procurement Office and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be submitted to the Property and Procurement Office thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Renewal of this Contract is limited to _____ successive one (1) year periods or multiple renewal periods of less than one year, provided that the multiple renewal periods do not exceed the total number of month available in all renewal years combined. Automatic renewal of this Contract is prohibited. Notwithstanding the foregoing, Property and Procurement Office approval is not required on Section delegated or exempt purchases. Attorney General approval may be required for vendor terms and conditions.

Alternate Renewal Term – This contract may be renewed for _____ successive _____ year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Property and Procurement Office and Attorney General's office (Attorney General approval is as to form only)

Delivery Order Limitations: In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one (1) year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.

Fixed Period Contract: This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within _____ days.

Fixed Period Contract with Renewals: This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within _____ days. Upon completion of the work covered by the preceding sentence, the vendor agrees that maintenance, monitoring, or warranty services will be provided for _____ year(s) thereafter.

One-Time Purchase: The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event, will this Contract extend for more than one fiscal year.

Other: See attached.

4. NOTICE TO PROCEED: Vendor shall begin performance of this Contract immediately upon receiving notice to proceed unless otherwise instructed by the Agency. Unless otherwise specified, the fully executed Award Document will be considered notice to proceed.

5. QUANTITIES: The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

Open-End Contract: Quantities listed in this Solicitation are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

Service: The scope of the service to be provided will be more clearly defined in the specifications included herewith.

Combined Service and Goods: The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

One-Time Purchase: This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Property and Procurement Office and Attorney General's office.

6. EMERGENCY PURCHASES: The Chief Procurement Officer may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Chief Procurement Officer, shall not constitute a breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One-Time Purchase contract.

7. REQUIRED DOCUMENTS: All of the items checked below must be provided to the Property and Procurement Office by the Vendor as specified below.

BID BOND (Construction Only): Pursuant to the requirements contained in W. Va. Code § 5-22-1(c), All Vendors submitting a bid on a construction project shall furnish a valid bid bond in the amount of five percent (5%) of the total amount of the bid protecting the State of West Virginia. The bid bond must be submitted with the bid.

PERFORMANCE BOND: The apparent successful Vendor shall provide a performance bond in the amount of 100% of the Contract value. The performance bond must be received by the Property and Procurement Office prior to Contract award.

LABOR/MATERIAL PAYMENT BOND: The apparent successful Vendor shall provide a labor/material payment bond in the amount of 100% of the Contract value. The labor/material payment bond must be delivered to the Property and Procurement Office prior to Contract award.

MAINTENANCE BOND: The apparent successful Vendor shall provide a two (2) year maintenance bond covering the roofing system. The maintenance bond must be issued and delivered to the Property and Procurement Office prior to Contract award.

LICENSE(S) / CERTIFICATIONS / PERMITS: In addition to anything required under the Section entitled Licensing, of the General Terms and Conditions, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits prior to Contract award, in a form acceptable to the Property and Procurement Office.

- _____
- _____
- _____
- _____

The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications prior to Contract award regardless of whether or not that requirement is listed above.

8. INSURANCE: The apparent successful Vendor shall furnish proof of the insurance identified by a check mark below prior to Contract award. Subsequent to contract award, and prior to the insurance expiration date, Vendor shall provide the Agency with proof that the insurance mandated herein has been continued. Vendor must also provide Agency with immediate notice of any changes in its insurance policies mandated herein, including but not limited to, policy cancellation, policy reduction, or change in insurers. The insurance coverages identified below must be maintained throughout the life of this contract. The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether or not that insurance requirement is listed in this section.

Vendor must maintain:

Commercial General Liability Insurance in at least an amount of: _____

Automobile Liability Insurance in at least an amount of _____

Professional/Malpractice/Errors and Omission Insurance in at least an amount of: _____

Commercial Crime and Third-Party Fidelity Insurance in an amount of: _____

Cyber Liability Insurance in an amount of: _____

Builders Risk Insurance in an amount equal to 100% of the amount of the Contract.

Other _____

Notwithstanding anything contained in this section to the contrary, the Chief Procurement Officer reserves the right to waive the requirement that the Agency be named as an additional insured on one or more of the Vendor's insurance policies if the Chief Procurement Officer finds that doing so is in the best interest of the Agency.

9. WORKERS' COMPENSATION INSURANCE: The apparent successful Vendor shall comply with laws relating to workers' compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.

10. LIQUIDATED DAMAGES: This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy. Vendor shall pay liquidated damages in the amount specified below or as described in the specifications:

_____ n/a _____ for _____

Liquidated Damages Contained in the Specifications

11. ACCEPTANCE: Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.

12. PRICING: The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification. Notwithstanding the foregoing, Vendor must extend any publicly advertised sale price to the State and invoice at the lower of the contract price or the publicly advertised sale price.

13. PAYMENT IN ARREARS: Payment in advance is prohibited under this Contract. Payment may only be made after the delivery and acceptance of goods or services. The Vendor shall submit invoices, in arrears.

14. PAYMENT METHODS: Vendor must accept payment by electronic funds transfer and P-card. (The State of West Virginia's Purchasing Card program, administered under contract by a banking institution, processes payment for goods or through the state designated credit cards.)

15. TAXES: The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.

16. ADDITIONAL FEES: Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia or included in the unit price or lump sum bid amount that Vendor is required by the

solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.

17. FUNDING: This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available.

18. CANCELLATION: The Chief Procurement Officer reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Chief Procurement Office may also cancel any purchase or Contract upon thirty (30) days written notice to the Vendor in accordance with West Virginia Division of Natural Resources Series IV Purchasing Guidelines and Procedures, § 5.2.

19. TIME: Time is of the essence with regard to all matters of time and performance in this Contract.

20. APPLICABLE LAW: This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code or West Virginia Code of State Rules is void and of no effect.

21. COMPLIANCE WITH LAWS: Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.

SUBCONTRACTOR COMPLIANCE: Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to comply with all applicable laws, regulations, and ordinances. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

22. ARBITRATION: Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

23. MODIFICATIONS: This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Property and Procurement Office and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Property and Procurement Office and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.

24. WAIVER: The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or

remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.

25. SUBSEQUENT FORMS: The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.

26. ASSIGNMENT: Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Property and Procurement Office, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments.

27. WARRANTY: The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.

28. STATE EMPLOYEES: State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.

29. BANKRUPTCY: In the event the Vendor files for bankruptcy protection, the State of West Virginia may deem this Contract null and void and terminate this Contract without notice.

30. PRIVACY, SECURITY, AND CONFIDENTIALITY: The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/default.html>.

31. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of W. Va. Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act W. Va. Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Property and Procurement Office constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Property and Procurement Office will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by W. Va. Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

32. LICENSING: In accordance with West Virginia Division of Natural Resources Series IV Purchasing Guidelines and Policies, §6.1.d.1., Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Property and Procurement Office's Chief Procurement Officer or the Agency to verify that the Vendor is licensed and in good standing with the above entities.

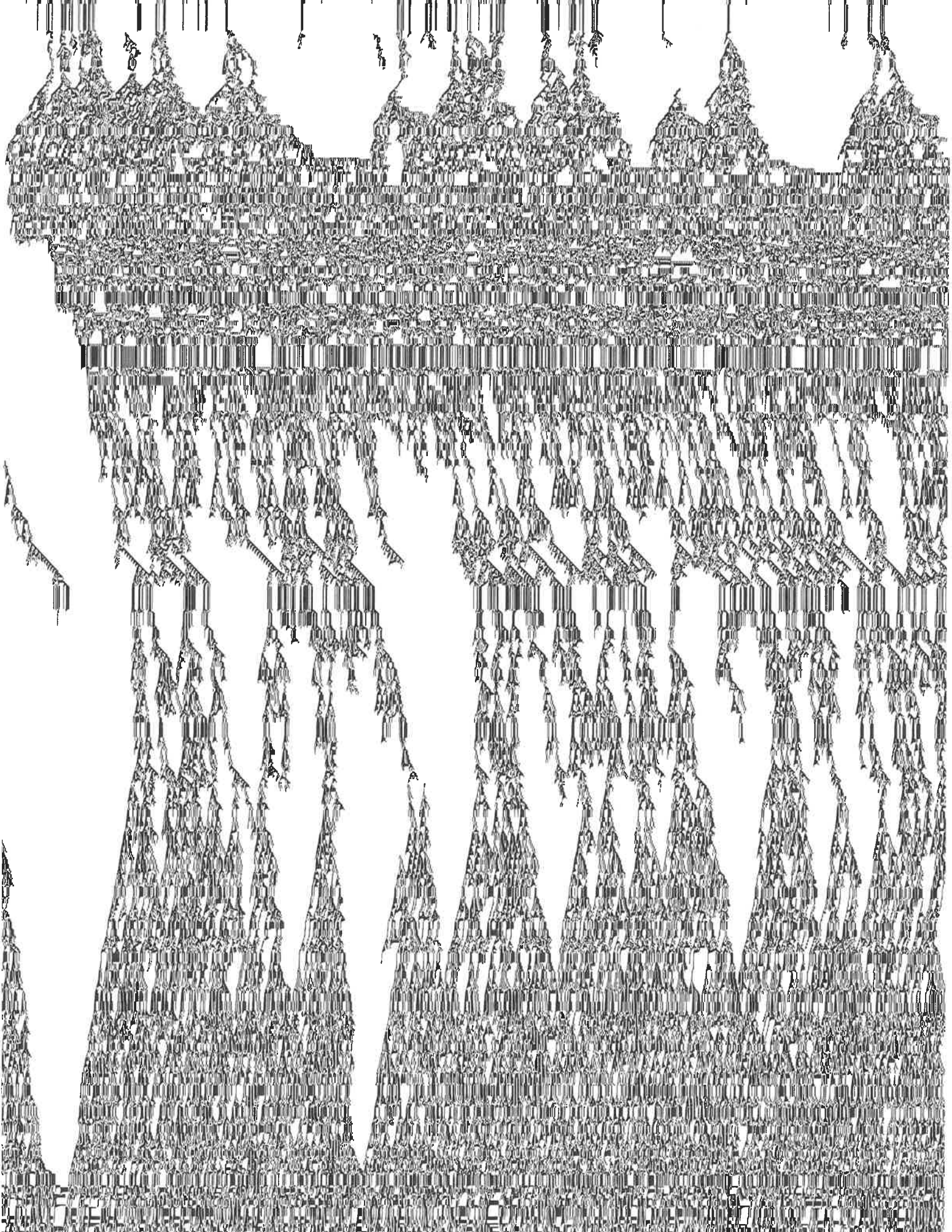
SUBCONTRACTOR COMPLIANCE: Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to be licensed, in good standing, and up-to-date on all state and local obligations as described in this section. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Notification under the provision must occur prior to performance of any work under the contract by the subcontractor.

33. ANTITRUST: In submitting a bid to, signing a contract with, or accepting an Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.

34. VENDOR CERTIFICATIONS: By signing its bid or entering into this Contract, Vendor certifies (1) that its bid or offer was made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, person or entity submitting a bid or offer for the same material, supplies, equipment or services; (2) that its bid or offer is in all respects fair and without collusion or fraud; (3) that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; and (4) that it has reviewed this Solicitation in its entirety, understands the requirements, terms and conditions, and other information contained herein.

Vendor's signature on its bid or offer also affirms that neither it nor its representatives have any interest, nor shall acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency. The individual signing this bid or offer on behalf of Vendor certifies that he or she is authorized by the Vendor to execute this bid or offer or any documents related thereto on Vendor's behalf; that he or she is authorized to bind the Vendor in a contractual relationship; and that, to the best of his or her knowledge, the Vendor has properly registered with any State agency that may require registration.

35. VENDOR RELATIONSHIP: The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the



Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency.

41. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS: Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.

b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open hearth, basic oxygen, electric furnace, Bessemer or other steel making process. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:

c. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or

d. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

42. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL: In accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a "substantial labor surplus area", as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products.

This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or

steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid, or offer prices, will be reevaluated in accordance with this rule.

43. INTERESTED PARTY SUPPLEMENTAL DISCLOSURE: W. Va. Code § 6D-1-2 requires that for contracts with an actual or estimated value of at least \$1 million, the vendor must submit to the Agency a supplemental disclosure of interested parties reflecting any new or differing interested parties to the contract, which were not included in the original preaward interested party disclosure, within 30 days following the completion or termination of the contract. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. This requirement does not apply to publicly traded companies listed on a national or international stock exchange. A more detailed definition of interested parties can be obtained from the form referenced above.

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Name, Title)

Christopher Wadsworth, President

(Printed Name and Title)

190 Industry Drive, RIDC Park West, Pittsburgh, PA 15275

(Address)

Phone: (412) 428-0098, Fax: (928) 222-7279

(Phone Number) / (Fax Number)

clwadsworth@trafsys.com

(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Traf-Sys, Inc.

(Company)



(Authorized Signature) (Representative Name, Title)

Christopher Wadsworth, President

(Printed Name and Title of Authorized Representative)

3/12/2021

(Date)

Phone: (412) 428-0098, Fax: (928) 222-7279

(Phone Number) (Fax Number)

REQUEST FOR QUOTATION
West Virginia Division of Natural Resources – Parks and Recreation
Wireless People Counting System for Gift Shops

SPECIFICATIONS

1. **PURPOSE AND SCOPE:** The West Virginia Division of Natural Resources is soliciting bids to establish a contract for the one-time purchase of Wireless People Counting System that provides pedestrian traffic data for gift shops to be delivered to West Virginia State Parks and Forests.
2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1 “Agency” means the West Virginia Division of Natural Resources.
 - 2.2 “Contract Item” means Wireless Automated People Counting System as more fully described by these specifications. Also referenced as “Sensor(s), Unit(s) and Cloud-Based Data Subscription Service.
 - 2.3 “Park Delivery Address” means the page attached as Attachment A, the list of Parks to receive Contract Items will be found, including their address.
 - 2.4 “Pricing Page” means the pages attached as Exhibit A, upon which Vendor should list its proposed price for the Contract Items.
 - 2.5 “Solicitation” means the official notice of an opportunity to supply the State with goods or services that is published by the West Virginia Division of Natural Resources.
3. **GENERAL REQUIREMENTS:**

Mandatory Contract Item Requirements: Contract Item must meet or exceed the mandatory requirements listed below.

- 3.1 **Wireless Automated People Counting System**
 - 3.1.1 Sensor must count using a 100% anonymous method. No filming or recognition capability by privacy filters or other means.
 - 3.1.2 Sensor must have the ability to count adults, children, and groups with a minimum 99% accuracy. Should have the ability to distinguish between people and carts or strollers.
 - 3.1.3 Sensor must be battery powered, with minimum average battery life of 1-year. Must have a low battery warning signal or indicator.
 - 3.1.4 Sensor must be a wireless device. No plug in or hard wiring.
 - 3.1.5 Sensor must have back-up data storage capability (ie: SD card). In case of power or wi-fi outage, data may be retrieved from sensor and added manually to reports.
 - 3.1.6 Sensor should collect data at or close to real time.

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Wireless People Counting System for Gift Shops

- 3.1.6.1 All data collected shall be 100% secure. Data will be accessible to Agency officials only.
- 3.1.6.2 Data must be available to monitor in “real time” mode and centralized in a cloud-based data service for reporting analysis.
- 3.1.6.3 Data collected shall include date, time, and pedestrian count per each sensor.

3.1.7 Sensor Using 3D Vision Counting Technology for interior use or equal

- 3.1.7.1 Sensor must be a high mounting device. Ability for wireless installation and operating functionality on ceiling with average mounting height between eight (8) and fifteen (15) feet.
- 3.1.7.2 Sensor must be resistant to all internal and external influences, such as shadow, light changes, and heat emissions.
- 3.1.7.3 Range of sensor must cover a minimum width viewing area of eight (8) feet. Must have the ability, to be directionally focused to monitor specific areas of a designated room.
- 3.1.7.4 Sensor must include all necessary mounting equipment. Sensor will be installed by the Agency.
- 3.1.7.5 Vendor will ship these units to:
 - Babcock Trading Post (1)
 - Beech Fork Trading Post (1)
 - Berkeley Springs Spa (1)
 - Blackwater Lodge and Trading Post (2 Total)
 - Bluestone Trading Post (1)
 - Cacapon Lodge (1)
 - Cass Scenic Railroad General Store (1)
 - Cedar Creek Trading Post (1)
 - Chief Logan Lodge (1)
 - Chief Logan State Park Trading Post (1)
 - Hawks Nest Lodge and Trading Post (2 Total)
 - Holly River Trading Post (1)
 - Lost River Trading Post (1)
 - North Bend Lodge (1)
 - Pipestem Lodge and two for Trading Posts (3 Total)
 - Twin Falls Lodge (1)
 - Tygart River Lodge (1)

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West Virginia Division of Natural Resources – Parks and Recreation
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Watoga Trading Post (1)

3.1.8 Sensor Using 3D Vision Counting Technology for exterior use or equal

- 3.1.8.1 Sensor must be weather resistant or in weather resistant casing for outside use.
- 3.1.8.2 Sensor must be a high mounting device with ability to be installed from eight feet (8') to fifteen feet (15').
- 3.1.8.3 Sensor must be resistant to all external influences, such as shadow, light changes, heat emissions, and cold temperatures to -20 degree.
- 3.1.8.4 Range of sensor must cover a wide viewing area of 8 feet and device be arranged to monitor specific areas of a designated outside area.
- 3.1.8.5 Sensor must include all necessary mounting equipment. Sensor will be installed by the Agency.
- 3.1.8.6 Vendor will ship this unit to:

Tu-Endie-Wei (1)

3.1.9 Sensor with Wireless on LCD display for Pedestrian Counting

- 3.1.9.1 Sensor must have low power IR Range.
- 3.1.9.2 Sensor must have side or front firing capabilities.
- 3.1.9.3 Sensor must have flexible mounting options to either door frame or wall.
- 3.1.9.4 Sensor must have LCD display indicating counts.
- 3.1.9.5 Sensor must include all necessary mounting equipment. Sensor will be installed by the agency.
- 3.1.9.6 Vendor will ship these units to:

Audra Camp Outpost (1)
Blackwater Camp Outpost, Nature Center & Ski Shop (3 Total)
Bluestone Check In (1)
Cabwaylingo Outpost (1)
Cacapon Pro Shop (1)
Camp Creek Camp Outpost and Check In (2 Total)
Carnifex Trading Post (1)
Chief Logan Camp Outpost (1)
Coopers Rock Camp Outpost (1)

REQUEST FOR QUOTATION
West Virginia Division of Natural Resources – Parks and Recreation
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Greenbrier Trading Post (1)
Hawks Nest Nature Center (1)
Holly River Camp Outpost (1)
Moncove Trading Post (1)
Kanawha State Forest Trading Post (1)
Kumbrabow Trading Post (1)
Little Beaver Check In and Trading Post (2 Total)
North Bend Camp Outpost (1)
Pipestem Black Bear, Camp Outpost, Pro Shop 1 & 2 and
 Pipestem Sweets & Treats (5 Total)
Seneca Trading Post (1)
Tomlinson Run Camp Outpost (1)
Twin Falls Camp Outpost and Pro Shop (2 Total)
Tygart Camp Outpost and Nature Center (2 Total)
Watoga Camp Outpost (1)

3.2 Cloud-Based Data Subscription Service

3.2.1 *Any and all data collected through the cloud-based data service is property of the Agency. In the event of cancellation of contract subscription, all data collected must be turned over to Agency within ten (10) calendar days of cancellation or completion of contract.*

3.2.2 Data uploaded from sensors should be collected to a cloud-based data collection service system.

3.2.3 Service should have a “real time” mode, to allow Agency to monitor traffic at any given time. System must save data for report analysis.

3.2.3.1 Reports should include:

- Ability to analyze traffic data and distinguish patterns and peak times.
- Forecasting future daily traffic.
- Analyze and compare between shops within one (1) park and with other parks.

3.2.3.2 Metrics should be able to break down per shop, per park, per type of shop (ie: lodge, trading post, camp outpost, Pro shop, and small “other” area, and all shops.

3.2.4 Cloud-based data service shall include a one (1) year subscription.

REQUEST FOR QUOTATION
West Virginia Division of Natural Resources – Parks and Recreation
Wireless People Counting System for Gift Shops

3.2.4.1 Subscription shall include unlimited access to data collected by Sensors in *Item No. 3.1.7, 3.1.8 & 3.1.9*

3.3 Vendor should submit technical information of Contract Item with bid. Vendor must supply information upon request.

4. CONTRACT AWARD:

4.1 Contract Award: The Contract is intended to provide the West Virginia Division of Natural Resources with a purchase price for the Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

4.2 Pricing Page: Vendor should complete the Pricing Page by carefully completing all sections of pricing page, including unit prices and extended amount, as well as any monthly fee for a cloud-based system. Vendor should complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified.

4.2.1 Vendor should type or electronically enter the information into the Pricing Page to prevent errors in the evaluation.

4.2.2 All pricing must include delivery of contract item to WV State Park as listed in the solicitation.

5. PAYMENT: Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

6. DELIVERY AND RETURN:

6.1 Shipment and Delivery: Vendor shall deliver the Contract Items within 30 calendar days after receiving a purchase order. Contract Items must be delivered to Park locations and amounts listed in the solicitation. Park delivery addresses are on Attachment A.

6.2 Late Delivery: The Agency placing the order under this Contract must be notified in writing if the shipment of the Contract Items will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the Contract, and/or obtaining the Contract Items from a third party.

Any Section seeking to obtain the Contract Items from a third party under this provision must first obtain approval of the West Virginia Division of Natural Resources' Chief Procurement Officer.

6.3 Delivery Payment/Risk of Loss: Vendor shall deliver the Contract Items F.O.B. destination to the Agency's location.

REQUEST FOR QUOTATION
West Virginia Division of Natural Resources – Parks and Recreation
Wireless People Counting System for Gift Shops

- 6.4 Return of Unacceptable Items:** If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.
- 6.5 Return Due to Agency Error:** Items ordered in error by the Agency will be returned for credit within thirty (30) days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

7. VENDOR DEFAULT:

- 7.1** The following shall be considered a vendor default under this Contract.
- 7.1.1** Failure to provide Contract Items in accordance with the requirements contained herein.
 - 7.1.2** Failure to comply with other specifications and requirements contained herein.
 - 7.1.3** Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
 - 7.1.4** Failure to remedy deficient performance upon request.
- 7.2** The following remedies shall be available to Agency upon default.
- 7.2.1** Immediate cancellation of the Contract.
 - 7.2.2** Immediate cancellation of one or more release orders issued under this Contract.
 - 7.2.3** Any other remedies available in law or equity.

EXHIBIT A: PRICING PAGE
 West Virginia Division of Natural Resources - Parks and Recreation Section
 Wireless Automated People Counting System

Item	Description	Manufacturer / Model	Unit Price*	Qty	Extended Amount
3.1.7	Sensor Using 3D Vision Counting Technology for INTERIOR USE or equal	Traf-Sys Spectrum 90, Surface Mount	\$870	55	\$ 47,850
3.1.8	Sensor Using 3D Vision Counting Technology for EXTERIOR USE or equal	Traf-Sys Spectrum 90, Outdoor with Outdoor Housing	\$1,230	1	\$ 1,230
3.1.9	Sensor with Wireless on LCD Display	-----	-----	33	\$ -----
3.2	Cloud-Based Data Subscription Service	1 year Subscription		1	\$ 23,100
Total Bid Amount: \$					\$72,080

* All pricing must include delivery cost.

Christopher S. Wickert
 Authorized Vendor Signature

3/12/2021
 Date

NOTE:
 WV State Parks will be responsible for the Cat5, Power-Over-Ethernet connection for each Spectrum sensor. The connection must be able to reach the internet.
 To achieve the 90% accuracy, beam type sensors will not be used. All people counting sensors are overhead Spectrums.

ATTACHMENT A
WEST VIRGINIA DIVISION OF NATURAL RESOURCES – PARKS AND RECREATION
3D VISION TRACKING SENSOR AND LCD DISPLAY, WIRELESS SENSOR
ARFQ DNR21*54

AUDRA S.P.
8397 Audra Park Rd.
Buckhannon, WV 26201-5405
OFFICE 304.457.1162

BABCOCK S.P.
486 Babcock Rd.
Clifftop, WV 25831-7240
OFFICE 304.438.3004

BEECH FORK S.P.
5601 Long Branch Rd.
Barboursville, WV 25504-9624
OFFICE 304.528.5794

BERKELEY SPRINGS S.P.
2 South Washington St.
Berkeley Springs, WV 25411-3284
OFFICE 304.258.5860

BLACKWATER FALLS S.P.
1584 Blackwater Lodge Rd.
Davis, WV 26260
LODGE 304.259.5216

BLUESTONE S.P.
HC 78 Box 3
Hinton, WV 25951-9503
OFFICE 304.466.2805

CABWAYLINGO S.F.
4279 Cabwaylingo Park Rd.
Dunlow, WV 25511-8040
OFFICE 304.385.4255

CACAPON RESORT S.P.
818 Cacapon Lodge Dr.
Berkeley Springs, WV 25411-3300
OFFICE 304.258.6691

CAMP CREEK S.P./S.F.
2390 Camp Creek Rd.
Camp Creek, WV 25820-9130
OFFICE 304.425.9481

CARNIFEX FERRY BATTLEFIELD S.P.
1194 Carnifex Ferry Rd.
Summersville, WV 26651-4911
OFFICE 304.872.0825

CASS SCENIC RAILROAD S.P.
12363 Cass Rd.
Cass, WV 24927-9169
OFFICE 304.456.4300 EXT. 101

CEDAR CREEK S.P.
2947 Cedar Creek Rd.
Glennville, WV 26351-8135
OFFICE 304.462.8517

CHIEF LOGAN LODGE
1000 Conference Center Dr.
Logan, WV 25601
LODGE 304.855.6100

CHIEF LOGAN S.P.
850 Wolfpen Hollow Rd.
Logan, WV 25601-1596
OFFICE 304.792.7125

COOPERS ROCK S.F.
61 County Line Dr.
Bruceton Mills, WV 26525-5505
OFFICE 304.594.1561

GREENBRIER S.F.
1541 Harts Run Rd.
Caldwell, WV 24925-7134
OFFICE 304.536.1944

HAWKS NEST S.P.
49 Hawks Nest Park Rd.
Ansted, WV 25812
OFFICE 304.658.5196

HOLLY RIVER S.P.
680 State Park Rd.
Hacker Valley, WV 26222-8470
OFFICE 304.493.6353

KANAWHA S.F.
7500 Kanawha State Forest Dr.
Charleston, WV 25314-9104
OFFICE 304.558.3500

KUMBRABOW S.F.
219/16 Kumbrabow Rd.
Huttonsville, WV 26273
OFFICE 304.335.2219

LITTLE BEAVER S.P.
1402 Grandview Rd.
Beaver, WV 25813-9234
OFFICE 304.763.2494

LOST RIVER S.P.
321 Park Dr.
Mathias, WV 26812-8088
OFFICE 304.897.5372

MONCOVE LAKE S.P.
695 Moncove Lake Access Rd.
Gap Mills, WV 24941-6458
OFFICE 304.772.3450

NORTH BEND S.P.
202 North Bend State Park Rd.
Cairo, WV 26337-6744
LODGE 304.643.2931

PIPESTEM RESORT S.P.
3405 Pipestem Dr.
Pipestem, WV 25979
OFFICE 304.466.2804

SENECA S.F.
10135 Browns Creek Rd.
Dunmore, WV 24934-9062
OFFICE 304.799.6213

TOMLINSON RUN S.P.
84 Osage Rd.
New Manchester, WV 26056
OFFICE 304.564.3651

TU-ENDIE-WEI S.P.
One Main St.
Point Pleasant, WV 25550
OFFICE 304.675.0869

TWIN FALLS RESORT S.P.
RR 97
Mullens, WV 25882
OFFICE 304.294.6000

TYGART LAKE S.P.
1240 Paul E. Malone Rd.
Grafton, WV 6354-9741
OFFICE 304.265.6148

WATOGA S.P.
4800 Watoga Park Rd.
Marlinton, WV 24954-5962
OFFICE 304.799.4087

ATTACHMENT B
WV Parks and Recreation
Parks with Internet/Wi-Fi Providers - Speeds 12/2020

County	Park	City	Connection Type	Provider	Speed Download (mbps)	Speed Upload (mbps)
	Barbour Audra State Park	Buckhannon	RF link	Micrologic	0.8	0.4
	Cabell Beech Fork State Park	Barboursville	DSL	Frontier	6.7	1
	Fayette Babcock State Park	Clifftop	DSL	Frontier	3.1	0.7
	Fayette Hawks Nest State Park	Ansted	Fiber	Shentel	64.6	45.4
	Gilmer Cedar Creek State Park	Glenville	Satellite	Hughes Net	Unknown at present time.	
	Greenbrier Greenbrier State Forest	Caldwell	RF link	Countrymen Communications	27.7	47.9
	Hancock Tomlinson Run State Park	New Cumberland	Broadband	Comcast	14.9	11.6
	Hardy Lost River State Park	Mathias	Fiber	Hardy Telecommunications	97.33	81.6
	Harrison Waters Smith Memorial State Park	Lost Creek	RF link	Micrologic	24.3	3.8
	Kanawha Kanawha State Forest	Charleston	Dish at Present	Changing, provider TBD	Unknown at present time.	
	Lewis Stonewall Resort State Park	Roanoke	Fiber	Frontier	45.3	46.5
	Logan Chief Logan Lodge and Conference Center	Logan	Fiber	Frontier	4.8	4.5
	Logan Chief Logan State Park	Logan	DSL	Frontier	9.3	0.7
	Mercer Camp Creek State Park	Camp Creek	DSL	Frontier	5.3	1
	Monroe Moncove Lake State Park	Gap Mills	DSL	Frontier	1.6	0.5
	Morgan Berkeley Springs State Park	Berkeley Springs	Maintained by local CVB		Unknown at present time.	
	Morgan Cacapon Resort State Park	Berkeley Springs	Resort Under Construction. Provider TBD.		Unknown at present time.	
	Taylor Tygart Lake State Park	Malone	Fiber	Cintynet	36.9	38.5
	Pocahontas Cass Scenic Railroad State Park	Cass	Fiber	Cintynet	130.5	91.1
	Pocahontas Seneca State Forest	Green Bank	DSL	Frontier	5.8	0.7
	Pocahontas Watoga State Park	Marlinton	Satellite	Hughes Net	1.9	0
	Raleigh Little Beaver State Park	Beaver	Cellular	ATT	15.6	4.1
	Randolph Kumbrow State Forest	Huttonsville	Satellite	Hughes Net	0.5	0
	Ritchie North Bend State Park	Cairo	Fiber	Armstrong Telecom	25.2	18.1
	Summers Bluestone State Park	Hinton	Satellite	Hughes Net	2.2	1.7
	Summers Pipestem Resort State Park	Pipestem	Fiber	Suddenlink	2.8	3.1
	Tucker Blackwater Falls State Park	Davis	Fiber	Atlantic Broadband	23.9	23.8
	Tucker Canaan Valley Resort State Park	Davis	Fiber	Frontier	Under negotiations.	0
	Wayne Cabwaylingo State Forest	Dunlow	Satellite	Hughes Net	3.7	0
	Webster Holly River State Park	Hacker Valley	DSL	Frontier	4.2	0.9
	Wyoming Twin Falls Resort State Park	Mullens	Fiber	Shentel	41.0	9.1

STATE OF WEST VIRGINIA
Purchasing Division
PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and; (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: _____

Authorized Signature: _____ Date: _____

State of _____

County of _____, to-wit:

Taken, subscribed, and sworn to before me this ____ day of _____, 20__.

My Commission expires _____, 20__.

AFFIX SEAL HERE

NOTARY PUBLIC _____

SEALED BID:

BUYER: Mr. Jamie Adkins

SOLICITATION NUMBER: AFRQ DNR21*54

BID CLOSING DATE: Wednesday FEBRUARY 16, 2021

BIDCLOSING TIME: 1:30 P.M. ET

FAX NUMBER 304-558-2165

From: Traf-Sys People Counting Systems

Person Sending Fax: Jim Fleming

Email: jim@trafsys.com

Phone: 412.275.3333