



Solicitation Response(SR) Dept: 0310 ID: ESR1228210000003935 Ver.: 1 Function: New Phase: Final

Modified by batch , 12/29/2021

Header  3

General Information Contact Default Values Discount Document Information Clarification Request

Procurement Folder: 980355	SO Doc Code: ARFQ
Procurement Type: Agency Purchase Order	SO Dept: 0310
Vendor ID: VS0000020861	SO Doc ID: DNR2200000018
Legal Name: USIQ, Inc.	Published Date: 12/18/21
Alias/DBA:	Close Date: 12/29/21
Total Bid: \$20,030.40	Close Time: 13:30
Response Date: 12/28/2021	Status: Closed
Response Time: 13:05	Solicitation Description: Law Enforcement: HD 12x50 Binoculars  
Responded By User ID: USIQ, Inc.	Total of Header Attachments: 3
First Name: Sector	Total of All Attachments: 3
Last Name: Manager	
Email: registrations@usiq.com	
Phone: 8888828747	



**State of West Virginia
Agency Request for Quote
Equipment**

Proc Folder: 980355			Reason for Modification:
Doc Description: Law Enforcement: HD 12x50 Binoculars			
Proc Type: Agency Purchase Order			
Date Issued	Solicitation Closes	Solicitation No	Version
2021-12-18	2021-12-29 13:30	ARFQ 0310 DNR2200000018	1

BID RECEIVING LOCATION

BID RESPONSE
 DIVISION OF NATURAL RESOURCES
 PROPERTY & PROCUREMENT OFFICE
 324 4TH AVE
 SOUTH CHARLESTON WV 25303-1228
 US

VENDOR

Vendor Customer Code: VS0000020861
Vendor Name : USIQ, Inc.
Address : 3150
Street : Commercial Ave
City : Northbrook
State : IL **Country :** United States of America **Zip :** 60062
Principal Contact : Olga Krain
Vendor Contact Phone: 888-882-8747 **Extension:** 1202

FOR INFORMATION CONTACT THE BUYER
 James H Adkins
 (304) 558-3397
 jamie.h.adkins@wv.gov

Vendor Signature X *Morgan A. Lewis* **CEO** **FEIN#** 26-1176951 **DATE** 12/23/2021

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

The West Virginia Division of Natural Resources is soliciting bids on behalf of the Law Enforcement Section to establish a one time purchase of HD 12x50 Binoculars.

INVOICE TO		SHIP TO	
DIVISION OF NATURAL RESOURCES LAW ENFORCEMENT SECTION 324 4TH AVE SOUTH CHARLESTON WV US		DIVISION OF NATURAL RESOURCES LAW ENFORCEMENT SECTION 324 FOURTH AVE SOUTH CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Vortex 12x50 Diamondback HD Binoculars or equal	120.00000	EA	\$166.92	\$20,030.18

Comm Code	Manufacturer	Specification	Model #
41111717	Diamondback	HD 12x50	VX-BI-VORD1250-DB-217

Extended Description:

Per specifications

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
	60 Days ARO	

	Document Phase	Document Description	Page 3
DNR2200000018	FINAL	Law Enforcement: HD 12x50 Binoculars	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Olga Krain
(Name, Title)
Olga Krain Director of Operations
(Printed Name and Title)
3150 Commercial Ave Northbrook, IL 60062
(Address)
888-882-8747 / N/A
(Phone Number) / (Fax Number)
Registrations@usiq.com
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

USIQ, Inc
(Company)

 Mark Levitin, CEO
(Authorized Signature) (Representative Name, Title)

Mark Levitin CEO
(Printed Name and Title of Authorized Representative)

12/23/2021
(Date)

888-882-8747 / N/A
(Phone Number) (Fax Number)

EXHIBIT A - PRICING PAGE
REQUEST FOR QUOTATION
West Virginia Division of Natural Resources - Law Enforcement Section
One Time Purchase of 12x50 HD Binoculars

Item Number	Description	Make & Model of Brand Bid	Qty	Unit	Unit Price*	Extended Amount
3.1	Vortex 12x50 Diamondback HD Binocular or equal.	Diamondback HD 12x50	120	Each	\$ 166.92	\$ 20,030.18
TOTAL COST:						\$20,030.18

USIQ, Inc.

Vendor

Morgan A. Leitch

CEO

Authorized Signature

12/23/2021

Date

***Note: All items are to be F.O.B. destination. Freight or delivery charges must be included in the unit price.**

STATE OF WEST VIRGINIA
Purchasing Division
PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: USIQ, Inc.

Authorized Signature: *Moore B. Leitch* CEO Date: 12/27/2021

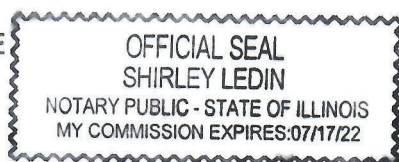
State of ILLINOIS

County of KANE, to-wit:

Taken, subscribed, and sworn to before me this 28TH day of DECEMBER, 2021.

My Commission expires JULY 17, 2022.

AFFIX SEAL HERE



NOTARY PUBLIC

Shirley Ledin



Request for Bid: ARFQ0310DNR2218

Title: HD 12x50 Binoculars

Due: December 28, 2021 @ 12:00pm

Submitted by:

USIQ Inc.

Point of Contact:

Olga Krain, Director of Operations

888-882-8747 ext. 1202

registrations@usiq.com

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Executive Summary

The State of West Virginia is requesting HD 12x50 Binoculars. USIQ, Inc. (USIQ) has robust experience and expertise providing quality products to our customers. USIQ is a multi-brand, multi-category B2B/B2G distribution business. We serve the greater outdoor, sporting goods, tactical, law enforcement, military, and public safety markets with a focus on proprietary product development and government sales on a national and global scale.

USIQ has a team solely dedicated to Government and Procurement Solutions. This team leverages our unrivaled product selection and supply chain relationships, including 1 million+ SKUs, 4,800+ brands, and 1,400+ product categories, to connect procurement officers with quality and affordable supplies.

USIQ is excited to offer The State of West Virginia its quote. USIQ provides all required bid materials and documentation as part of their submission on the following pages or uploaded as attachments to the bid site needed in evaluation of this offer.

Capabilities Statement



CAPABILITIES

STATEMENT

USIQ, Inc. is a multi-brand, multi-category B2B/B2G distribution business. We serve the greater outdoor, sporting goods, tactical, law enforcement, military, and public safety markets with a focus on proprietary product development and government sales on a national and global scale.

USIQ has a team solely dedicated to Government and Procurement Solutions. This team leverages our unrivaled product selection and supply chain relationships, including 1 million+ SKUs, 4,800+ brands, and 1,400+ product categories, to connect procurement officers with quality and affordable supplies.

DIFFERENTIATORS

With the complications and costs of operating internationally on the rise, USIQ offsets the expenses and overhead of maintaining international sales channels by distributing those burdens across a pool of SOE product manufacturers. USIQ maintains an international network of over ninety vetted distributors around the globe, facilitating direct sales to militaries and law enforcement organizations.



PAST PERFORMANCE

Pakistani Government Entities

- Multiple contracts since 2016 totaling \$4,356,000 for safety equipment, body armor and ballistic protection, riflescopes, firearms accessories, and analyzers

Brazilian Military Body

- Several contracts since 2012 totaling \$821,000 for safety equipment and body armor

European Institutions

- Contracted with Norwegian defense since 2016 totaling \$10,000
- Supplied Irish and French commercial retailers over 90 orders totaling \$214,000

Australian Retailer

- Numerous orders since 2018 totaling \$50,000 for safety equipment, gunsmithing equipment, and shooting accessories

United States Government Agencies

- Since 2019, \$104,000 earned in safety equipment contracts through competitive bidding across a diverse array of state, local, and educational agencies

DUNS 077583993

NAICS 333314, 315990,
332994, 332995, 334511,
339920, 339999, 928110

CAGE CODE 8DF95

PRODUCTS

- Military grade weapon accessories and ammunition
- Body armor
- Tactical equipment
- Storage solutions for weapons
- Professional duty gear
- Ballistic protection
- Electronic security systems
- 90% of War Fighter
- Screening solutions

CORE COMPETENCIES

- **Sales** - Channel selection and management, program development, and growth
- **Marketing** - Brand building, advertising, and social media management
- **Product Management** - Roadmap, trends, development, and margin optimization
- **Logistics** - Importation, export, warehousing, and inventory management



Point of Contact | Olga Krain, Director of Operations
Phone | 888-882-8747 x1202
Email | Olga.Krain@usiq.com

Company Address | 3150 Commercial Ave
Northbrook, IL 60062
Website | www.usiq.com

Bid Response Forms

Please see the following completed Bid Forms/Company statements for RFB Number: 510444.

As part of this attachment.

- USIQ, Inc. Return Policy
- USIQ, Inc. Warranty and Product Manufacturer Warranty Information

Uploaded to Bid Site

- Signed ARFQ DNR22_18 LE – HD 12x50 Binoculars
- Signed Final_ARFQ_0310_DNR2200000018_1_WV_ARFQ_Form



Return Policy

All exchanges and returns must be pre-authorized prior to shipping the item(s) back to USIQ. Please contact us to request Return Merchandise Authorization (RMA). The request for a return does not itself constitute authorization to return the merchandise and USIQ reserves the right to refuse any return which does not have a pre-authorization. Once your return is approved and RMA is provided, please follow the return instructions, and return the merchandise as soon as possible. Please note that your RMA number is only active for 10 days from the date of submission, so don't delay!

Return Conditions: All Items must be returned in NEW condition (i.e., not used, broken or worn), in the original manufacturer's packaging and with all original contents included.

Restocking Fees: We do not charge any restocking fees for returned goods that meet the terms and conditions of our Return Policy. However, there are items that USIQ is unable to exchange or refund and other exceptions can apply. Please contact us for further information on these exceptions.

With respect to government contracts or contractual vehicles, USIQ will abide by the specific provisions of the government purchase order or agreement and any applicable laws and regulations that govern that purchase order or mechanism.

For more specific information on the return policies, feel free to contact us at 888-882-8747.



Warranty Policy

USIQ, Inc. honors the Manufacturer's warranty. Please see following specific product or manufacturing company warranties.