



State of West Virginia
Agency Request for Quote
Printing

Proc Folder: 1000482			Reason for Modification:
Doc Description: PRINTING, BINDING OF WONDERFUL WV MAGAZINE			
Proc Type: Agency Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2022-02-03	2022-02-24 13:30	ARFQ 0310 DNR2200000020	1

BID RECEIVING LOCATION

BID RESPONSE
DIVISION OF NATURAL RESOURCES
PROPERTY & PROCUREMENT OFFICE
324 4TH AVE
SOUTH CHARLESTON WV 25303-1228
US

VENDOR

Vendor Customer Code: 000000208851
Vendor Name : MPB Print + Sign Superstore
Address : 915
Street : Greenbary Road
City : Morgantown
State : WV Country : USA Zip : 26508
Principal Contact : Andy Walls
Vendor Contact Phone: 304-292-3368 Extension:
304-288-3326

FOR INFORMATION CONTACT THE BUYER

James H Adkins
(304) 558-3397
jamie.h.adkins@wv.gov

Vendor Signature X *J. Andrew Wells* FEIN# 550743009 DATE 2-18-22

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION**INVOICE TO**

DIVISION OF NATURAL
RESOURCES
WONDERFUL WEST
VIRGINIA MAGAZINE
324 4TH AVE
CHARLESTON WV
US

SHIP TO

DIVISION OF NATURAL
RESOURCES
WONDERFUL WEST
VIRGINIA MAGAZINE
324 4TH AVE
SOUTH CHARLESTON WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Publication printing				

Comm Code	Manufacturer	Specification	Model #
82121506			

Extended Description:

Printing and binding of Wonderful West Virginia magazine, per the attached specifications and the attached pricing pages.

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Technical Question Deadline at 9:00am	2022-02-15

	Document Phase	Document Description	Page 3
DNR2200000020	Final	PRINTING, BINDING OF WONDERFUL WV MAGAZINE	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

Exhibit A
Pricing Pages
ARFQ DNR22*20
Printing and Binding of "Wonderful West Virginia" Magazine

Base bid

Base bid includes printing magazine, printing subscription gift post cards, printing subscription order form post card inserts, printing final subscription notices, binding, shipment to the Mailing Services Vendor, and everything else except the following additional charges:

Lump Sum: price of 19,000 copies of one issue. For purposes of base bid submission, each copy consists of thirty-two (32) pages plus cover with subscription order form post card inserts and 500 final subscription notices.

\$ 16,791.00

Additional copies, per 1,000:	+\$ <u>875.00</u>
Additional copies per 5,000:	+\$ <u>3596.00</u>
Decrease copies per 1,000:	-\$ <u>675.00</u>
Decrease copies per 5,000:	-\$ <u>2595.00</u>

Note: Increase and decrease cost quoted is for additional/decrease copies is for copies ordered in advance and run at the same time as original order.

**Exhibit A
Pricing Pages
ARFQ DNR22*20
Printing and Binding of "Wonderful West Virginia" Magazine**

Option for reprint of past issues:

Occasionally there may be a need to reprint past issues of the magazine. Vendor is to quote cost of reprinting from materials already in their possession during the life of this contract.

Per Issue

Reprint 1,000 copies	+\$ 2895.00
Reprint 5,000 copies	+\$ 5274.00

Cost defined as follows:

Number of Copies x per Issue Price (from above) = Price Paid

Option for reprint of an article:

Occasionally there may be a need to reprint an article, of a few pages, from the magazine. Vendor is to quote cost for reprinting from materials already in their possession during the life of this contract:

Per Page

Reprint 1,000 copies	+\$ 122.00 per PAGE
Reprint 5,000 copies	+\$ 190.00 per PAGE

Cost Defined for reprinting is calculated as follows:

Number of copies x 4 pages x \$ per Page (from above) = Price Paid

**Exhibit A
Pricing Pages
ARFQ DNR22*20
Printing and Binding of "Wonderful West Virginia" Magazine**

Award Procedure

"Wonderful West Virginia" magazine Division of Natural Resources

The award of the printing and binding contract for "Wonderful West Virginia" magazine will be based on adherence to specifications and ability to deliver a high-quality product. The lowest overall bid will be determined by calculating the base bid minus the unit prices bid based on the following hypothetical issue which is typical of orders placed under the current contract.

Evaluation of bid prices

When evaluating bid prices, all the charges itemized in the hypothetical issue which follows will be considered.



Calculation of total bid price

One total bid figure will be calculated for each vendor based upon the sum of the breakdown of charges for printing the hypothetical of the magazine.

HYPOTHETICAL ISSUE UPON WHICH TOTAL BID WILL BE CALCULATED AND AWARDED:

Printing, binding, and shipping to Mail Services Vendor:

Number of copies ordered: 19,000

Charge for 19,000 copies (base bid)	\$ 16,791.00
Less 1,000 copies	-\$ 675.00
Total Bid	\$ 16,116.00
<div style="display: flex; justify-content: space-between;"><div style="text-align: center;"> Vendor Signature</div><div style="text-align: center;"> Date</div></div>	

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

H. Andrew Walls III President
(Name, Title)

H. Andrew Walls III President
(Printed Name and Title)

915 Greenbary Road, Morgantown, WV 26508
(Address)

304-292-3368 304-288-3326 cell, 304-292-0283 FAX
(Phone Number) / (Fax Number)

awalls@mpbonline.com
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

MPB Print + Sign Superstore
(Company)

H. A. Walls III President
(Authorized Signature) (Representative Name, Title)

H. Andrew Walls III President
(Printed Name and Title of Authorized Representative)

2-18-22
(Date)

304-292-3368, 304-288-3326 cell, 304-292-0283
(Phone Number) (Fax Number)

REQUEST FOR QUOTATION
ARFQ DNR22*20
Printing and Binding of "Wonderful West Virginia" Magazine

8 MISCELLANEOUS:

- 8.1 No Substitutions:** Vendor shall supply only Contract Items submitted in response to the RFQ unless a contract modification is approved in accordance with the provisions contained in this contract.
- 8.2 Contract Manager:** During its performance of this contract, Vendor must designate and maintain a primary contract manager responsible for overseeing the vendor's responsibilities under this contract. The contract manager must be available during normal business hours to address any customer service or other issues related to this contract. Vendor should list its contract manager and his or her contact information below.

Contract Manager: H. Andrew Walls AF
Telephone Number: 304-292-3568, 304-288-3326 cell
Fax Number: 304-292-0283
Email Address: awalls@mp6online.com

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: ARFQ DNR22*20

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

MPB Print & Sign Super Store
Company

H. Mohan Walla III
Authorized Signature

2-18-22
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

STATE OF WEST VIRGINIA
Purchasing Division
PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: MPB Print & Sign Superstore

Authorized Signature: T. A. NALLA Date: 2-18-22

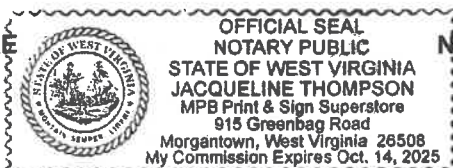
State of West Virginia

County of Monongalia, to-wit:

Taken, subscribed, and sworn to before me this 21st day of February, 2022.

My Commission expires October 14, 2025.

AFFIX SEAL HERE



NOTARY PUBLIC

Jacqueline Thompson

Purchasing Affidavit (Revised 01/19/2018)

The Fine Line of Sappi papers

Our products

We engineer McCoy, Opus, Somerset, Flo, Galerie Publishing Papers, HannoArt and EuroArt Plus to meet specific user needs, but there are several attributes you'll get from every piece of Sappi paper:

- Superior quality
- High-grade fiber
- Smooth printing surface
- Consistent press performance
- Dependability in the toughest printing environments
- Superior ink hold-out for full color intensity
- Uniform color reproduction
- Side-to-side consistency
- Tight variability tolerances

Pioneering research and innovation

At Sappi, our passion for paper can be traced back over 150 years and is what guides us today. Our history of industry firsts includes the first paper coated and calendered on two sides, the first dull coated paper and the first mill branded paper. Our innovative spirit is also demonstrated in initiatives like the eQ Journal and Ideas that Matter program, which provide thought leadership for the entire paper industry.

Sustainability

When you commit to a print campaign, you should be confident in your paper company's approach to sustainability. That's why we take a holistic view of our environmental responsibilities — from harvest through manufacturing, distribution, end use and disposal. From beginning to end, we infuse environmental and social responsibility into our paper, processes and people in order to give you one less thing to worry about.

- FSC® certified
- PEFC Chain of Custody certified

Best-in-class service

We go way beyond technical specifications to help you choose the right paper for your brand and campaign needs. And once you're on press, our trusted printer technical support team stands ready to make sure your project turns out just right.

For reliable runnability
that doesn't weigh
you down —

EuroArt Plus

EuroArt Plus The fine line between bulk and brawn



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sappi

sappi
Inspired by life

For more information, please contact your local
Sappi sales representative at 800.882.4332.

Effective 02.16
SWB - 995

Building brands requires a lot of heavy lifting.

1. Bulk without the burden.

EuroArt Plus now allows customers to make an even stronger statement. We've increased its bulk, guaranteeing a 7- and 9-point caliber on covers, and interior stiffness that makes it perfect for printing attention-grabbing direct mail pieces and brochures at a lower cost. What's more, the extra bulk doesn't require extra budget. In fact, higher bulk may provide an opportunity to reduce basis weight—making it more cost effective for the customer.



2. Style that excites.

Get paper with the shade and shine to radiate a more refined feel. EuroArt Plus presents a sophisticated blue-white shade and high brightness, allowing the printer to produce superior color vibrancy that makes messaging stand out. And, the paper is multi-coated to create an outstanding print surface quality that makes for remarkable image fidelity—and a positive impression.



3. Less downtime, more delivery.

More productivity means more opportunities to perform—and EuroArt Plus is engineered to provide outstanding on-press efficiency. The paper is also designed for quick ink dry—as fast as 15-20 minutes, a fraction of what it takes competitors whose drying times may reach up to an hour. Furthermore, EuroArt Plus is formulated to reduce occurrences of cracking during folding and binding operations. These qualities help decrease downtime, allow quick backup and keep the pressroom productive.



That's why we engineer EuroArt Plus to take some of the weight off customers' shoulders. It has the brawn to make an impact at an unbelievable price⁽¹⁾. The paper's bright shade and ultra-smooth surface ensure that color pops right off the page, creating an incredible visual experience⁽²⁾. And its substantial heft means more efficient printing to maximize uptime—providing real cost savings for printers⁽³⁾. EuroArt Plus is the smart choice for impressive performance.

Build requi of he

Take control of every detail.

Sheetfed printing is designed to produce beautiful, impactful pieces with vivid color and superior tactility. The precision of this method requires higher setup costs and more make-ready than digital printing. But when every detail counts, sheetfed delivers the kind of quality audiences can see and touch.

People look to EuroArt Plus for:

Mid-size press runs

Sheetfed printing handles medium-sized jobs with ease. And because the per-unit cost goes down as print volume goes up, you get an increasingly large bang for your buck.

Excellent overall print quality

Sheetfed printing allows for heavier ink application, which makes the entire piece feel richer and bolder, with greater depth and vivid color.

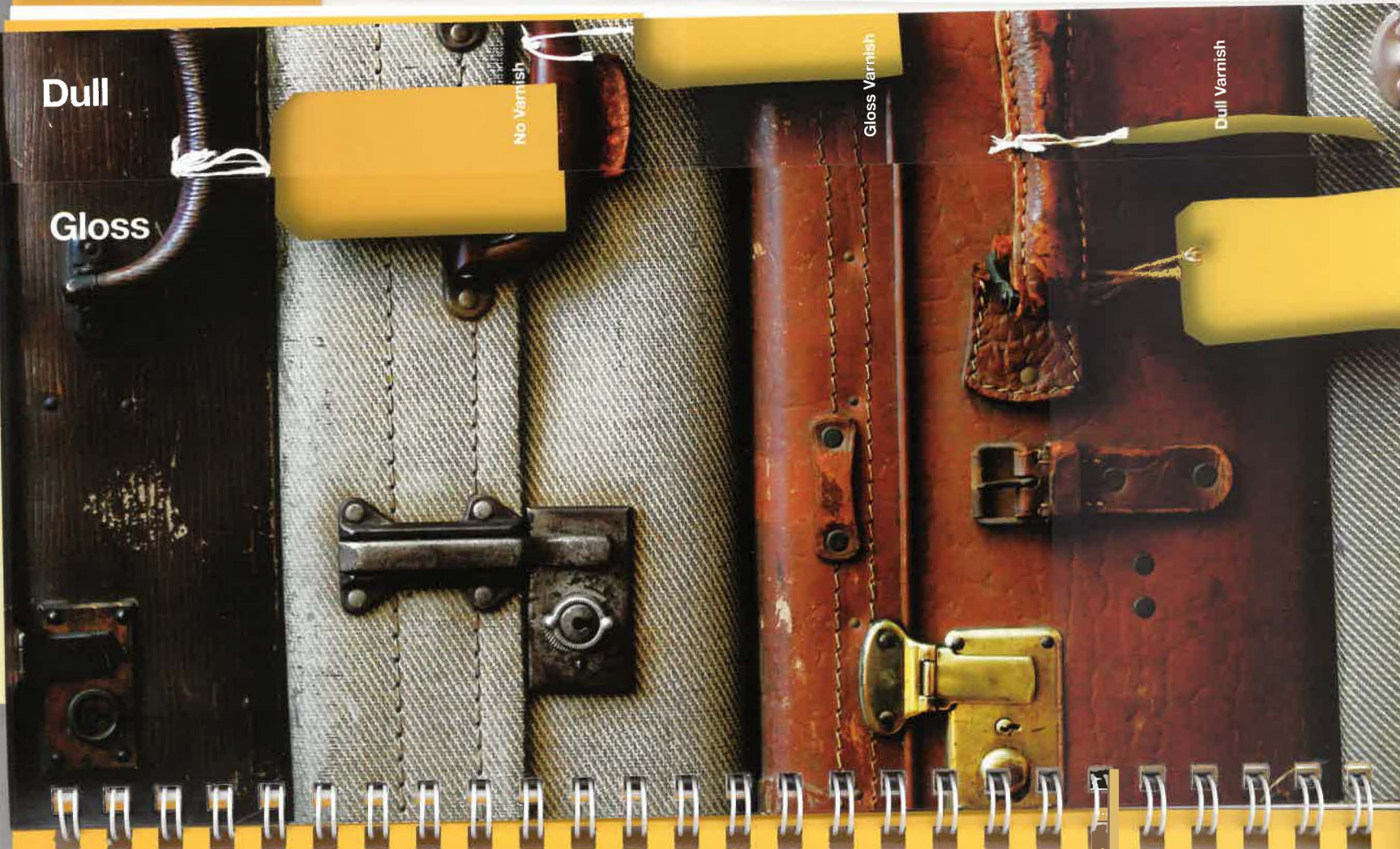
Remarkable color control

Sheetfed presses allow operators to make small, precise color adjustments and fine-tune every nuance of the printed sheet.

Special techniques

With the right equipment and printer expertise, the possibilities are endless for extraordinary effects, including specialized coatings that deliver unique, distinctive visual and tactile experiences. Running sheetfed also allows for use of heavier basis weights for a sturdier feel and multiple passes through the press to get enhanced color and additional effects.

That's why we offer customers' special at an unbelievable ultra-smooth surface creating an increase means more efficient real cost savings for impressive pe



Dull
Gloss

No Varnish

Gloss Varnish

Dull Varnish

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Product Information

Gloss Text	70lb / 104gsm
Gloss Text	80lb / 118gsm
Gloss Text	100lb / 150gsm
Gloss Cover	80lb / 216gsm
Gloss Cover	100lb / 275gsm
Gloss Cover	130lb / 350gsm

Dull

Dull Text	60lb / 90gsm
Dull Text	70lb / 104gsm
Dull Text	80lb / 118gsm
Dull Text	100lb / 150gsm
Dull Cover	80lb / 216gsm
Dull Cover	100lb / 275gsm
Dull Cover	130lb / 350gsm

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Product Information



Gloss Cover	80lb / 216gsm
Gloss Cover	100lb / 275gsm
Gloss Cover	130lb / 350gsm

Dull

Dull Text	60lb / 90gsm
Dull Text	70lb / 104gsm
Dull Text	80lb / 118gsm
Dull Text	100lb / 150gsm
Dull Cover	80lb / 216gsm
Dull Cover	100lb / 275gsm
Dull Cover	130lb / 350gsm



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ANNUAL REPORT 2018

Eleanor Mailloux • Ballet • Fiddle Makers • Tar Explosion • Widen • Black Hand

Goldenseal

West Virginia Traditional Life

Fall 2021

\$5.95

Trapper
Al Leonard



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Lucinda Rose • Shanghai • Jeff Diehl • Muskie Lures • Strip Mining • Tuskegee Airman

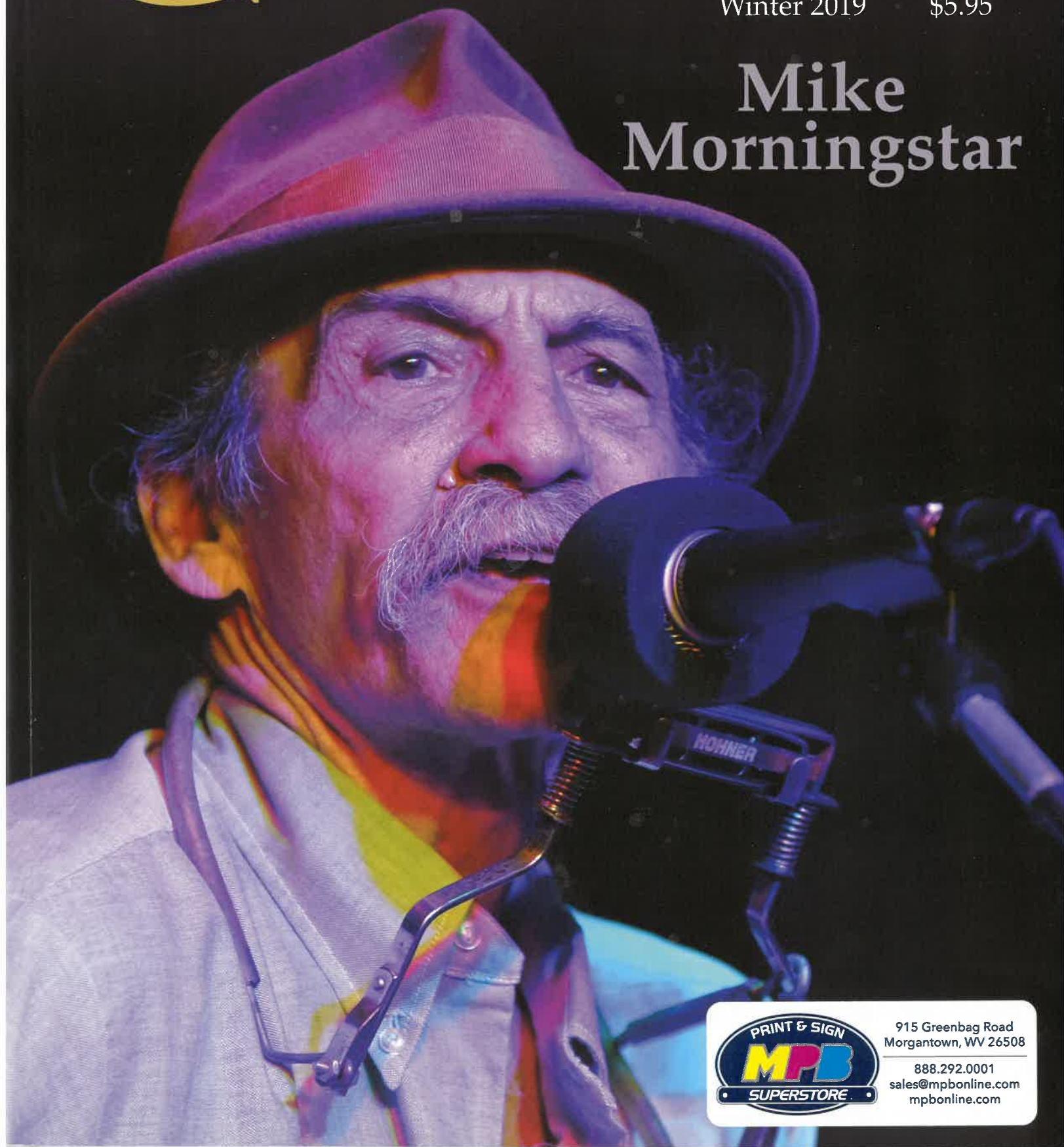
Goldenseal

West Virginia Traditional Life

Winter 2019

\$5.95

Mike
Morningstar



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Bowles Rice VIEWS & VISIONS

BOWLESRICE.COM

FALL/WINTER 2021

Energized!

Energy Innovation
and Leadership



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Shepherd

UNIVERSITY

President's Report and Honor Roll of Donors

2020-2021

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2021

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Roadsides in Bloom Calendar

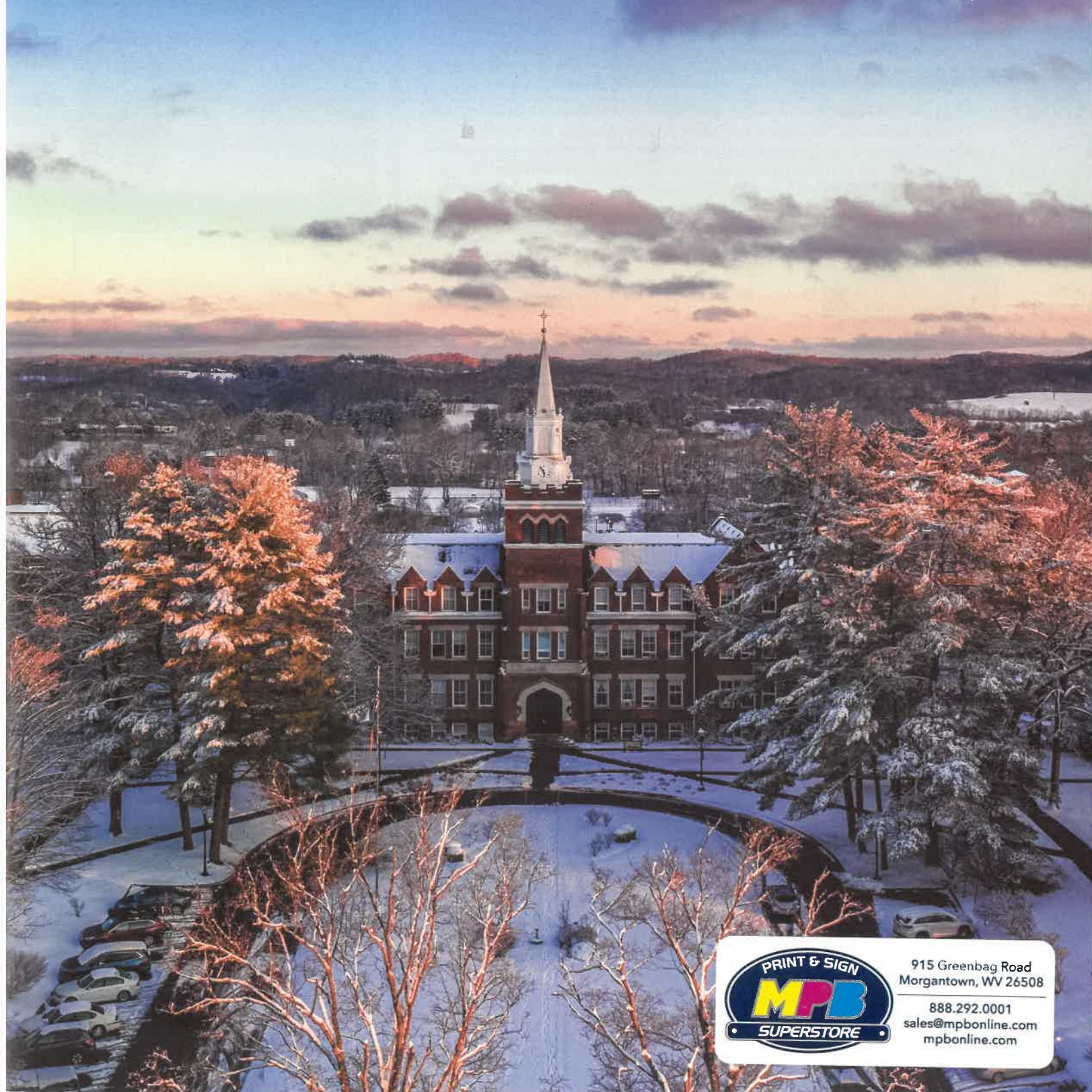
2021 Calendar compliments of the West Virginia Department of Environmental Protection and the West Virginia Division of Highways



Sundial

WEST VIRGINIA WESLEYAN COLLEGE

Winter / Spring 2020



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NCWV

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Life

A TRADITION OF SERVICE

*Military bridge to future
for many West Virginians*



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ALUMNI



2022

WVU THROUGH THE YEARS

WVU Alumni Member Calendar

Some archival photography provided by the West Virginia & Regional

*This calendar denotes US Federal Holidays and important WVU Alumni events



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PIONEER PROGRESS



**Nursing
Program to
Begin Enrollment
Fall 2022**

**James "Jim" Rogers
Retrospective Exhibition**

Rem
by R



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**2021 Day of
Giving Raises
over \$250,000**

A recap of the largest giving day in
the history of the college.

**Alumni Spotlights:
Throughout the
Decades**

WEST VIRGINIA UNIVERSITY



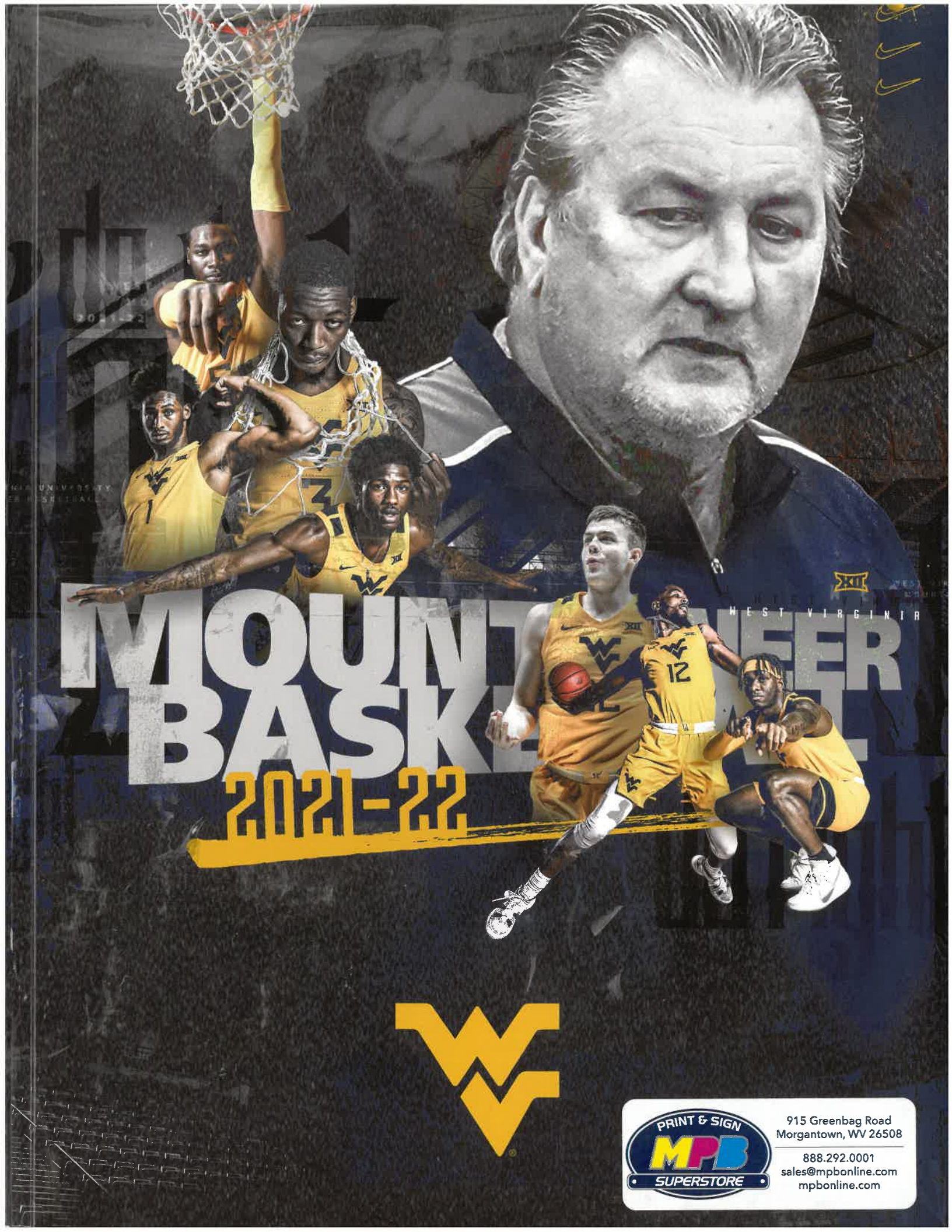
COMMENCEMENT

DECEMBER 2021



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MOUNTAINEER BASKETBALL

2021-22



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