

## FAX COVER SHEET

|            |                                  |
|------------|----------------------------------|
| TO         | JamieAdkins                      |
| COMPANY    | WV Division of Natural Resources |
| FAX NUMBER | 13045582165                      |
| FROM       | Scott Vanover                    |
| DATE       | 2023-11-28 12:45:51 GMT          |
| RE         | Solicitation # ARFQ DNR24*04     |

### COVER MESSAGE

BlueSky Mast - Quote #BSCQ20900-B



**PRICE QUOTE**

QUOTE # **BSCQ20900-B**  
 DATE **11/22/2023**  
 TERMS

2080 Wild Acres Road, Largo FL 33771 - Office 877-411-6278 Fax 866-411-6278

**CUSTOMER:**  
 WV Division of Natural Resources  
 Mack Frantz  
 1110 Railroad Street  
  
 Farmington WV 26571  
  
 Phone: (681)298-2367  
 Fax:  
 Mack.W.Frantz@wv.gov

| Rep            | Ship Via | Customer PO/Number |
|----------------|----------|--------------------|
| CHARLES LARSON | Best Way |                    |

**Volume Discounts**

5 - 14 Units = 3%      15 - 24 Units = 4%  
 25 - 49 Units = 5%      50 - 99 Units = 6%  
 100 -149 Units = 7%      150 - 199 Units = 8%  
 200 + Units = 10%

|                                 |                           |                                     |                                      |  |
|---------------------------------|---------------------------|-------------------------------------|--------------------------------------|--|
| <b>DUNS Number</b><br>137469404 | <b>Cage Code</b><br>3JWX5 | <b>Tax I.D. Number</b><br>200182637 | <b>FOB Origin</b><br>Largo, FL 33771 | <b>Production Lead Time</b><br>90 Days ARO |
|---------------------------------|---------------------------|-------------------------------------|--------------------------------------|--|

**SMALL BUSINESS**

\* Subject to Availability at Time of Purchase

| QTY | DESCRIPTION OF ITEMS | UNIT PRICE | EXT. PRICE |
|-----|----------------------|------------|------------|
|-----|----------------------|------------|------------|

Max Payload = 50 lbs.

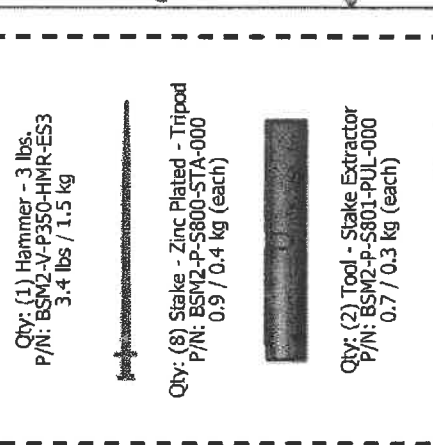
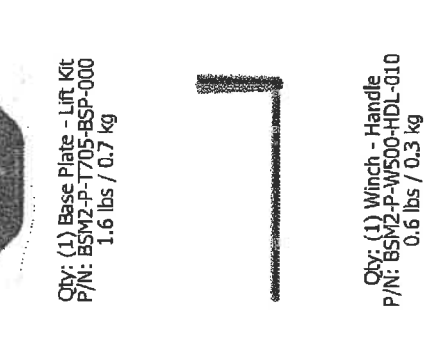
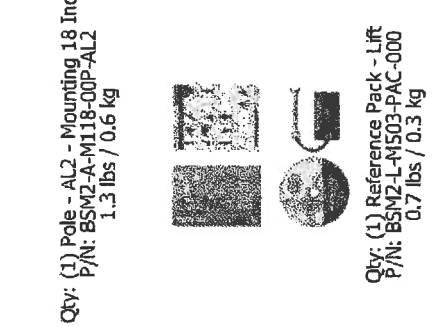
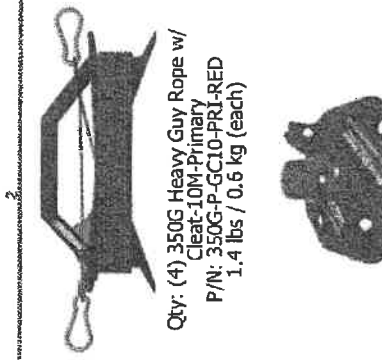
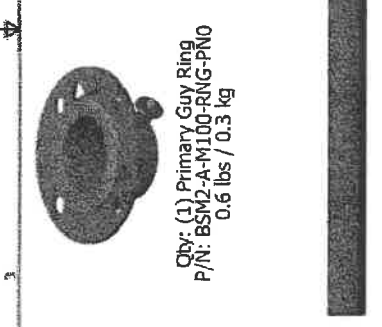
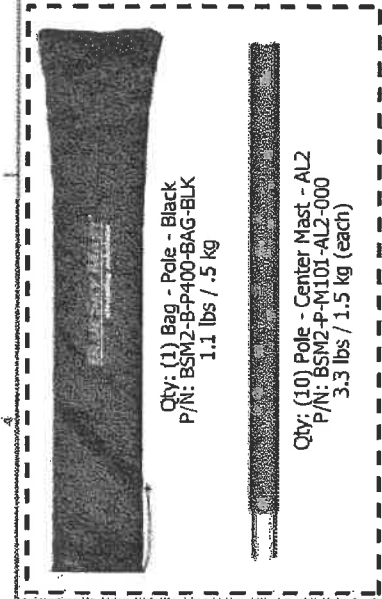
|   |   |            |             |
|---|---|------------|-------------|
| 3 | 200H-W-L210-BSM-000<br>200 LIFT - HEAVY GUYING - 10M (31.5 FT.) | \$5,249.00 | \$15,747.00 |
|---|---|------------|-------------|

Shipping and Handling is approximate and for budgeting purposes only.

ALL PRICING AND TERMS IN \$ US DOLLARS ONLY

|                       |                    |
|-----------------------|--------------------|
| SubTotal              | \$15,747.00        |
| Sales Tax             | \$0.00             |
| Shipping              | \$425.00           |
| <b>Total (\$ USD)</b> | <b>\$16,172.00</b> |

ALL QUOTES ARE VALID FOR A PERIOD OF 30 DAYS- PRICES SUBJECT TO CHANGE - SHIPPING AND HANDLING IS APPROXIMATE AND SUBJECT TO CHANGE - PRODUCTS PROPOSED ARE COVERED BY A MANUFACTURERS WARRANTY AGAINST MATERIAL DEFECTS AND WORKMANSHIP FOR A PERIOD OF ONE YEAR FROM TIME OF RECEIPT OF DELIVERY. IMPROPER OR MISUSE OF THIS PRODUCT WILL VOID WARRANTY - ALL SALES ARE FINAL, NO REFUNDS. TERMS AND CONDITIONS FOR BLUESKY INNOVATIONS HOLDINGS INC CAN BE FOUND AT [WWW.BLUESKYMAST.COM](http://WWW.BLUESKYMAST.COM)



March 22

|   |   |  |                 |
|---|---|--|-----------------|
| <b>WEIGHT</b><br>129.8 lbs / 58.9 kg  | <b>WIND RATING</b><br>70.0 mph / 112.7 km/h | <b>TITLE</b><br>200 LIFT - HEAVY GUYING - 10M (31.5 FT)  | <b>REV</b><br>1 |
| <b>MAX LOAD</b><br>50.0 lbs / 22.7 kg   | <b>PART NUMBER</b><br>200H-W-L210-BSM-000   | <b>BLUESKY MAST®</b><br><i>elevating solutions™</i>  |                 |
| Bluesky Mast, Inc.<br>2050 Wild Acres Pk<br>Largo, FL 33771<br>www.blueskymast.com<br>sales@blueskymast.com |   | © Copyright 2019 Zillertelle, LLC All Rights Reserved.<br>This specification is subject to change without notice.<br>DRAWINGS SCALE: NONE. DIMENSIONS IN INCHES. |                 |